

# LOS ANGELES FIRE DEPARTMENT



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FIRE CHIEF

December 3, 2012

BOARD OF FIRE COMMISSIONERS  
FILE NO. 12-209

TO: Board of Fire Commissioners

FROM: Brian L. Cummings, Fire Chief

SUBJECT: **EMERGENCY MEDICAL SERVICE REVENUE COLLECTION FOR FISCAL YEAR 2012 - 2013**

FINAL ACTION:	<input type="checkbox"/> Approved	<input type="checkbox"/> Approved w/Corrections	<input type="checkbox"/> Withdrawn
	<input type="checkbox"/> Denied	<input type="checkbox"/> Received & Filed	<input type="checkbox"/> Other

**Recommendations:** That the Board:

1. Receive and file the Department's report on Emergency Medical Services (EMS) revenue collection for Fiscal Year 2012-13.

Summary: The Department is on target to meet the revenue goal. The Adopted Budget Revenue for EMS transport for Fiscal Year 2012-2013 is \$82.3 million. This Budget includes \$10 million anticipated receipts from Assembly Bill 678 (AB-678). AB-678 is a federal pass-through State program designed to reimburse fire departments that provide ambulance transportation to Medi-Cal patients. In all \$23.5 million is anticipated in Fiscal Year 2012-2013 from AB-678. \$10 million from patient transports for July 1, 2011 to June 30, 2012 and \$13.5 million for patient transports from January 31, 2010 to June 30, 2011. The year-to-date gross receipt for the quarter ending September 30, 2012 is \$17,194,873.

The Department continues to pursue improvements for the EMS field and billing process. The Field Data Capture System was designed to enable EMS field personnel to capture and record patient data electronically through handheld devices. The new Billing System was designed to reduce the billing cycle, improve efficiency in accounts receivable, increase operational efficiency, and increase revenue.

The Billing System was implemented November 2010, with both systems fully implemented by June 30, 2011. Fiscal Year 2011-12 was the first full year of implementation.

**Fiscal Impact:** The implementation of the Field Data Capture, New Billing Systems, and fee increase resulted in a net revenue increase of approximately \$8.4 million (see the table below) in the first full year.

	<b>Actual FY 2009 - 2010</b>	<b>Actual FY 2010 – 2011</b>	<b>Actual FY 2011 – 2012</b>	<b>LAFD Est. FY 2012 – 2013</b>
Gross Revenue	\$56,757,422	\$67,902,809	\$69,903,434	\$86,361,302
Less:				
Vendor – Costs ADPI & NCO, Etc		\$2,771,493	\$3,036,430	\$4,061,302
<b>Net Revenue</b>	<b>\$56,757,422</b>	<b>\$65,131,316</b>	<b>\$66,867,004</b>	<b>\$82,300,000</b>

**Conclusion:** The Department will continue to utilize the new Systems to maximize revenue. Quarterly updates will be provided to the Fire Commission to keep them informed of the progress in meeting the revenue goals for EMS transports.

Board report prepared by Ngozi Mbamalu, Senior Management Analyst I, Administrative Services Bureau.