

July 17, 2012




BRIAN L. CUMMINGS  
FIRE CHIEF

June 29, 2012

BOARD OF FIRE COMMISSIONERS  
FILE NO. 12-112

TO: Board of Fire Commissioners

FROM: Brian L. Cummings, Fire Chief 

SUBJECT: CURRENT LOS ANGELES FIRE DEPARTMENT CONTRACTS  
AND AGREEMENTS

|               |                                   |   |                                    |
|---------------|-----------------------------------|---|------------------------------------|
| FINAL ACTION: | <input type="checkbox"/> Approved | <input type="checkbox"/> Approved w/Corrections | <input type="checkbox"/> Withdrawn |
|               | <input type="checkbox"/> Denied   | <input type="checkbox"/> Received & Filed       | <input type="checkbox"/> Other     |

**For Information Only**

In May 2012, the Board of Fire Commissioners requested a report on the status of active contracts managed within the Los Angeles Fire Department.

Attached for your review and acceptance is the June 28, 2012, report on the Fire Department's General Funded agreements. This report provides a summary of agreements and contains: vendor name, contract duration and expiration dates, contract administrator, and contract amount. To further keep the Board informed and current on the status of these agreements, the Fire Department's Contract and Grant Section will submit quarterly updates to the Board for their review and acceptance.

Board report prepared by Stewart Young, Management Analyst II, Contracts and Grants Section, Administrative Services Bureau.

Attachments

The next Quarterly Department Contract Coordination Meeting will be held on:  
TBD in Room 1635 City Hall East (ASB Conference Room)

# GENERAL FUND CONTRACTS / AGREEMENTS REPORT

LAST UPDATE - June 28, 2012

| Contract Name | Vendor | Estimated Amount | Contract Start Date | Contract Expire Date | Contract Administrator | Comments |
|---------------|--------|------------------|---------------------|----------------------|------------------------|----------|
|---------------|--------|------------------|---------------------|----------------------|------------------------|----------|

## Administration

### Bell Canyon Fire and EMS Services

|          |                                     |                                 |                  |           |       |                  |
|----------|-------------------------------------|---------------------------------|------------------|-----------|-------|------------------|
| C-115532 | City of Los Angeles Fire Department | \$200,000                       | 6/17/2009        | 6/30/2013 | Jones | REVENUE CONTRACT |
|          |                                     | <b>Estimated Contract Total</b> | <b>\$200,000</b> |           |       |                  |

## Administration Operations

### Court Reporter Services

|                         |                          |                                 |                 |            |        |                            |
|-------------------------|--------------------------|---------------------------------|-----------------|------------|--------|----------------------------|
| C-113523-2<br>(Pending) | Lynden J. and Associates | \$25,000                        | 10/11/2011      | 10/10/2012 | Bonada | 2nd Amendment in progress. |
|                         |                          | <b>Estimated Contract Total</b> | <b>\$25,000</b> |            |        |                            |

## Administrative Services

### Automatic Vehicle Locator System

|                         |                   |                                 |                  |            |       |                            |
|-------------------------|-------------------|---------------------------------|------------------|------------|-------|----------------------------|
| C-118836-1<br>(Pending) | Optimetrics, Inc. | \$204,813                       | 5/16/2011        | 11/15/2012 | Jones | 1st Amendment in progress. |
|                         |                   | <b>Estimated Contract Total</b> | <b>\$204,813</b> |            |       |                            |

### Emergency Medical Communications System

|                         |   |                                 |                 |          |      |                            |
|-------------------------|---|---------------------------------|-----------------|----------|------|----------------------------|
| C-118920-2<br>(Pending) | Hospital Association of Southern California | \$14,625                        | 6/8/2012        | 6/7/2013 | Sato | 2nd Amendment in Progress. |
|                         |   | <b>Estimated Contract Total</b> | <b>\$14,625</b> |          |      |                            |

### Field Data Capture System/Emergency Medical Services System

|          |                              |                                 |                    |           |      |                          |
|----------|------------------------------|---------------------------------|--------------------|-----------|------|--------------------------|
| C-117907 | ScanHealth, Inc., dba Sansio | \$9,961,960                     | 9/24/2010          | 9/23/2016 | Sato | This is a 6-yr contract. |
|          |                              | <b>Estimated Contract Total</b> | <b>\$9,961,960</b> |           |      |                          |

# GENERAL FUND CONTRACTS / AGREEMENTS REPORT

LAST UPDATE - June 28, 2012

| Contract Name                                 | Contract No                  | Vendor | Estimated Amount | Contract Start Date | Contract Expire Date | Contract Administrator | Comments  |
|---|------------------------------|--------|------------------|---------------------|----------------------|------------------------|---|
| FY2008-09 Management Consulting Services      |                              |        |                  |                     |                      |                        |   |
| C-116124-1                                    | HR Value                     |        | \$99,000         | 10/6/2011           | 10/5/2012            | Jones                  | 2nd Amendment in works to increase ceiling to \$130K.                 |
| Estimated Contract Total                      |                              |        | \$99,000         |                     |                      |                        |   |
| License and Support Services                  |                              |        |                  |                     |                      |                        |   |
| C-112520-3 (Pending)                          | Decade Software Company, LLC |        | \$45,000         | 8/1/2011            | 7/31/2012            | Nguyen                 | 3rd Amendment in progress.  |
| Estimated Contract Total                      |                              |        | \$45,000         |                     |                      |                        |   |
| Red Flag/Call Back System                     |                              |        |                  |                     |                      |                        |   |
| Pending                                       | Cassidian Inc                |        | \$72,000         |                     |                      | Jones                  | New 2-year Contract in progress.                                      |
| Estimated Contract Total                      |                              |        | \$72,000         |                     |                      |                        |   |
| Technical Consultant for Fire Alerting System |                              |        |                  |                     |                      |                        |   |
| C-120424                                      | Michael Baker                |        | \$0              | 5/17/2012           | 5/16/2013            | Sato                   | New 1-year Contract   |
| Estimated Contract Total                      |                              |        | \$0              |                     |                      |                        |   |
| Technical Consulting Services                 |                              |        |                  |                     |                      |                        |   |
| C-119937                                      | Rosie C. Marcelo             |        | \$130,000        | 10/27/2011          | 6/30/2012            | Jones                  | 1st Amendment under review by CAO to increase ceiling to \$166,540.00 |
| Estimated Contract Total                      |                              |        | \$130,000        |                     |                      |                        |   |

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LAST UPDATE - June 28, 2012

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|---------------|-------------|--------|------------------|---------------------|----------------------|------------------------|----------|
|---------------|-------------|--------|------------------|---------------------|----------------------|------------------------|----------|

## Emergency Operations

### Satellite Services

|          |                        |  |          |          |           |     |  |
|----------|------------------------|--|----------|----------|-----------|-----|--|
| C-116685 | Tracstar Systems, Inc. |  | \$30,000 | 7/1/2009 | 6/30/2014 | Tom | 07/1/09 is agreement start date, with 4 automatic 1-year extensions. |
|----------|------------------------|--|----------|----------|-----------|-----|--|

|                          |          |
|--------------------------|----------|
| Estimated Contract Total | \$30,000 |
|--------------------------|----------|

## Emergency Services

### FY2009-10 Helitanker (Year 3)

|                      |                          |  |             |          |           |       |                            |
|----------------------|--------------------------|--|-------------|----------|-----------|-------|----------------------------|
| C-113693-4 (Pending) | Erickson Air-Crane, Inc. |  | \$2,601,000 | 7/1/2012 | 6/30/2013 | Jones | 4th Amendment in Progress. |
|----------------------|--------------------------|--|-------------|----------|-----------|-------|----------------------------|

|                          |             |
|--------------------------|-------------|
| Estimated Contract Total | \$2,601,000 |
|--------------------------|-------------|

## Fire Prevention

### FY2011-12 Brush Clearance Contracts

|          |                        |  |          |          |           |      |                            |
|----------|------------------------|--|----------|----------|-----------|------|----------------------------|
| C-119412 | Avalon Landscape, Inc. |  | \$75,000 | 9/2/2011 | 6/30/2012 | Dade | 2nd Amendment in progress. |
|----------|------------------------|--|----------|----------|-----------|------|----------------------------|

Paid from ACCOUNT 3070 - Brush Clearance Contracts

|          |                             |  |          |          |           |      |                            |
|----------|-----------------------------|--|----------|----------|-----------|------|----------------------------|
| C-119420 | Brian Walsh Brush Clearance |  | \$75,000 | 9/2/2011 | 6/30/2012 | Dade | 2nd Amendment in progress. |
|----------|-----------------------------|--|----------|----------|-----------|------|----------------------------|

Paid from ACCOUNT 3070 - Brush Clearance Contracts

|          |           |  |          |          |           |      |                            |
|----------|-----------|--|----------|----------|-----------|------|----------------------------|
| C-119417 | C 3, Inc. |  | \$75,000 | 9/2/2011 | 6/30/2012 | Dade | 2nd Amendment in progress. |
|----------|-----------|--|----------|----------|-----------|------|----------------------------|

Paid from ACCOUNT 3070 - Brush Clearance Contracts

|          |                                  |  |          |          |           |      |                            |
|----------|----------------------------------|--|----------|----------|-----------|------|----------------------------|
| C-119416 | Equery, Inc. DBA Econo Tree Care |  | \$75,000 | 9/2/2011 | 6/30/2012 | Dade | 2nd Amendment in progress. |
|----------|----------------------------------|--|----------|----------|-----------|------|----------------------------|

Paid from ACCOUNT 3070 - Brush Clearance Contracts

|          |                           |  |          |          |           |      |                            |
|----------|---------------------------|--|----------|----------|-----------|------|----------------------------|
| C-119415 | Green Leaf Tree GTH, Inc. |  | \$75,000 | 9/2/2011 | 6/30/2012 | Dade | 2nd Amendment in progress. |
|----------|---------------------------|--|----------|----------|-----------|------|----------------------------|

Report Run Date = 6/28/2012

# GENERAL FUND CONTRACTS / AGREEMENTS REPORT

LAST UPDATE - June 28, 2012

| Contract Name | Contract No                              | Vendor | Estimated Amount | Contract Start Date | Contract Expire Date | Contract Administrator | Comments  |
|---------------|--|--------|------------------|---------------------|----------------------|------------------------|---|
| C-119419      | International Environmental Corp.        |        | \$75,000         | 9/2/2011            | 6/30/2012            | Dade                   | Paid from ACCOUNT 3070 -<br>Brush Clearance Contracts                               |
| C-119413      | Mariposa Landscapes, Inc.                |        | \$75,000         | 9/2/2011            | 6/30/2012            | Dade                   | 2nd Amendment in progress.<br>Paid from ACCOUNT 3070 -<br>Brush Clearance Contracts |
| C-119411      | Oakridge Landscape, Inc.                 |        | \$75,000         | 9/2/2011            | 6/30/2012            | Dade                   | 2nd Amendment in progress.<br>Paid from ACCOUNT 3070 -<br>Brush Clearance Contracts |
| C-119407      | Pan American Brush Clearance, Inc.       |        | \$75,000         | 9/2/2011            | 6/30/2012            | Dade                   | 2nd Amendment in progress.<br>Paid from ACCOUNT 3070 -<br>Brush Clearance Contracts |
| C-119405      | Pepo Weed Abatement, Inc.                |        | \$75,000         | 9/2/2011            | 6/30/2012            | Dade                   | 2nd Amendment in progress.<br>Paid from ACCOUNT 3070 -<br>Brush Clearance Contracts |
| C-119406      | Silent Fire, Inc., dba Monet Wildflowers |        | \$75,000         | 9/2/2011            | 6/30/2012            | Dade                   | 2nd Amendment in progress.<br>Paid from ACCOUNT 3070 -<br>Brush Clearance Contracts |
| C-119418      | SR Landscape                             |        | \$75,000         | 9/2/2011            | 6/30/2012            | Dade                   | 2nd Amendment in progress.<br>Paid from ACCOUNT 3070 -<br>Brush Clearance Contracts |
| C-119414      | Thrifty Tree Service, Inc.               |        | \$75,000         | 9/2/2011            | 6/30/2012            | Dade                   | 2nd Amendment in progress.<br>Paid from ACCOUNT 3070 -<br>Brush Clearance Contracts |
| C-119410      | Underwood Landscape                      |        | \$75,000         | 9/2/2011            | 6/30/2012            | Dade                   | 2nd Amendment in progress.  |

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|---------------|-------------|--------|------------------|---------------------|----------------------|------------------------|----------|
|---------------|-------------|--------|------------------|---------------------|----------------------|------------------------|----------|

Paid from ACCOUNT 3070 -  
Brush Clearance Contracts

|          |                           |          |          |           |      |                            |
|----------|---------------------------|----------|----------|-----------|------|----------------------------|
| C-119408 | Van Gogh Landscaping, LLC | \$75,000 | 9/2/2011 | 6/30/2012 | Dade | 2nd Amendment in progress. |
|----------|---------------------------|----------|----------|-----------|------|----------------------------|

Paid from ACCOUNT 3070 -  
Brush Clearance Contracts

|          |                       |          |          |           |      |                            |
|----------|-----------------------|----------|----------|-----------|------|----------------------------|
| C-119409 | Waste Unlimited, Inc. | \$75,000 | 9/2/2011 | 6/30/2012 | Dade | 2nd Amendment in progress. |
|----------|-----------------------|----------|----------|-----------|------|----------------------------|

Paid from ACCOUNT 3070 -  
Brush Clearance Contracts

Estimated Contract Total \$1,200,000

## Training and Support

### FY2008-13 Fire Science Training

|          |  |           |           |            |       |                  |
|----------|--|-----------|-----------|------------|-------|------------------|
| C-115495 | California Firefighters Joint Apprenticeship Committee<br>(CFFJAC) California Apprenticeship Program | \$310,000 | 11/1/2008 | 10/31/2013 | Baker | REVENUE CONTRACT |
|----------|--|-----------|-----------|------------|-------|------------------|

Estimated Contract Total \$310,000

### FY2011-15 Paramedic Educational Services Agreement

|          |              |           |            |           |       |   |
|----------|--------------|-----------|------------|-----------|-------|---|
| C-120567 | UCLA Regents | \$450,000 | 10/27/2011 | 1/26/2016 | Baker | New 5-year Agreement under review by CAO. |
|----------|--------------|-----------|------------|-----------|-------|---|

Estimated Contract Total \$450,000

### Paramedic Field Internship - Affiliation

|          |  |     |          |          |       |                  |
|----------|--|-----|----------|----------|-------|------------------|
| C-115980 | FY2009/10 to FY2011/12 - El Camino Community College | \$0 | 9/8/2009 | 9/7/2012 | Baker | NO COST CONTRACT |
|----------|--|-----|----------|----------|-------|------------------|

|                         |                   |     |           |           |       |                            |
|-------------------------|-------------------|-----|-----------|-----------|-------|----------------------------|
| C-115215-1<br>(Pending) | Mount Sac College | \$0 | 3/11/2012 | 3/10/2015 | Baker | 2nd Amendment in progress. |
|-------------------------|-------------------|-----|-----------|-----------|-------|----------------------------|

NO COST CONTRACT

|          |              |     |           |           |       |                       |
|----------|--------------|-----|-----------|-----------|-------|-----------------------|
| C-120511 | UCLA Regents | \$0 | 6/13/2012 | 6/12/2015 | Baker | New 3-year Agreement. |
|----------|--------------|-----|-----------|-----------|-------|-----------------------|

Estimated Contract Total \$0

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|---------------|-------------|--------|------------------|---------------------|----------------------|------------------------|----------|
|---------------|-------------|--------|------------------|---------------------|----------------------|------------------------|----------|

## Vocational Education Trng

|                          |            |                          |     |                  |           |       |                            |
|--------------------------|------------|--------------------------|-----|------------------|-----------|-------|----------------------------|
| C-118678-1               | FY 2010-11 | East Los Angeles College | \$0 | 7/1/2011         | 6/30/2012 | Baker | 2nd Amendment in progress. |
| Estimated Contract Total |            |                          | \$0 | REVENUE CONTRACT |           |       |                            |

If you have any questions regarding, or need assistance with, Contracts, Request for Proposals, or the processes, please contact  
**Stewart Young at 978-3427 or Bill Jones at 978-3461**

This report and other essential information about contracts and procedures is available at  
<http://inside.lafd/>

Click on ASB/Reports, and go to the Contract Management/RFP and Contract Resources link